

Title: Associate, Investment Banking
Location: New York City / San Francisco

Company Overview:

CohnReznick Capital Markets Securities, LLC (“CohnReznick Capital”) is an investment bank that delivers the full suite of investment banking advisory services, including M&A, project finance, capital raising and special situations. Since 2008, we have executed more than 190 project and corporate transactions for renewable energy assets, valued at over \$25 billion in aggregate.

We are wholly committed to the clean energy transition, and deliver exceptional services for financial institutions, infrastructure funds, strategic participants (IPPs and utilities), and leading global clean energy developers.

Job Description:

As an Associate, this candidate will work directly with mid to senior level management and report to a VP and Director on typical deal teams as assigned. The Associate/Senior Associate will take the lead on assigned deals and supervise the work produced by the Analysts or Associates. Other responsibilities will include participation in financial and business due diligence; serve as the Engagement Lead on specific client accounts; pre-engagement planning and execution and final deliverable development.

Responsibilities include:

- Create, maintain and review complex financial models and valuation analyses, including DCF, trading comparables, tax equity structures and debt financing
- Manage day-to-day deal execution, interacting with senior deal team members, client management teams, transaction counterparties and other advisors
- Assist clients in due diligence by coordinating the information flow, supervising calls and meetings between the parties, as well as reviewing and analyzing company information
- Work independently, producing high quality deliverables such as Confidential Investment Memorandums, Board materials and other presentation materials for use in tax equity financing and M&A transactions or client pitches
- Design and analyze tax equity structures
- Support due diligence support, including management of the virtual data room
- Provide leadership, mentorship and supervision to Analysts

Qualifications:

- Bachelor's degree in an analytical field; Master's preferred with emphasis in Finance, Mathematics, Engineering or Economics
- Must pass SIE, Series 79 and 63 exams within first 4 months of onboarding with firm
- Minimum 2+ years of strategic business consulting, valuation, and/or investment banking experience
- Minimum 2+ years of renewable energy industry experience
- Minimum 2+ years project finance experience
- Strong Microsoft Excel skills
- Financial modeling experience required
- Excellent verbal and written communication skills
- Solid organizational skills and attention to detail with a demonstrated ability to multitask
- Passion for renewable energy

SAN FRANCISCO

201 California Street
Suite 1425
San Francisco, CA 94111

NEW YORK

420 Lexington Avenue
Suite 2533
New York, NY 10170

BALTIMORE

500 East Pratt Street
Suite 400
Baltimore, MD 21202

WESTPORT

6 Wilton Road
2nd Floor
Westport, CT 06880